



# E-Forms and Digital Signature

September 13, 2012



# Enterprise Capability

- ❑ Based on Session Law 2011-0145, House Bill 200, Section 6A.18. (a) – Enterprise Electronic Forms and Digital Signatures:
  - Shall plan, develop, and implement a coordinated enterprise electronic forms and digital signatures capability.
  - Shall determine the cost of converting forms to an electronic format, determine priorities for converting forms, and establish milestones for completing this conversion.
  - Shall determine specific agency requirements and incorporate their requirements into its planning efforts.



# Digital Signature

- ❑ To eliminate resource-intensive processes that require agencies, citizens and staff to manually sign documents.
- ❑ To develop a Software as a Service (SaaS) enterprise capability that will:
  - Automate simple forms.
  - Provide offerings that are secure.
  - Provide auditable evidence.
  - Be easily used for ad hoc signing.
  - Be integrated with business processes.



# Agency Participation

- ☐ Held initial agency meetings to gather requirements.
- ☐ Workgroup created the RFP and reviewed the marketplace.
  - Agencies participating: Department of Justice, Department of Transportation, Department of Revenue, Department of Public Safety, Administrative Office of the Courts, Department of Health and Human Services, Sec. of State, Cultural Resources, Industrial Commission.
  - Requirements – Automation of Forms, Workflow, Consumer Statement, Authentication, Signature/Initialing, Repudiation, Audit Trail, Notification, Account Management, Storage.
- ☐ Evaluation committee.

# Prototype – Travel and Reimbursement Process



- ❑ Four Participants - 2 users in automated workflow and 2 manual for control group. (32 forms)
  - From the employee to the supervisor
    - 1.3 days = automated process
    - 2.6 days = manual process
  - From the supervisor to the financial department
    - 1.3 days = automated process
    - 2.5 days = manual process
  - Form processing was cut in half, from 5.1 days to 2.6 days.



# Prototype – User Observations

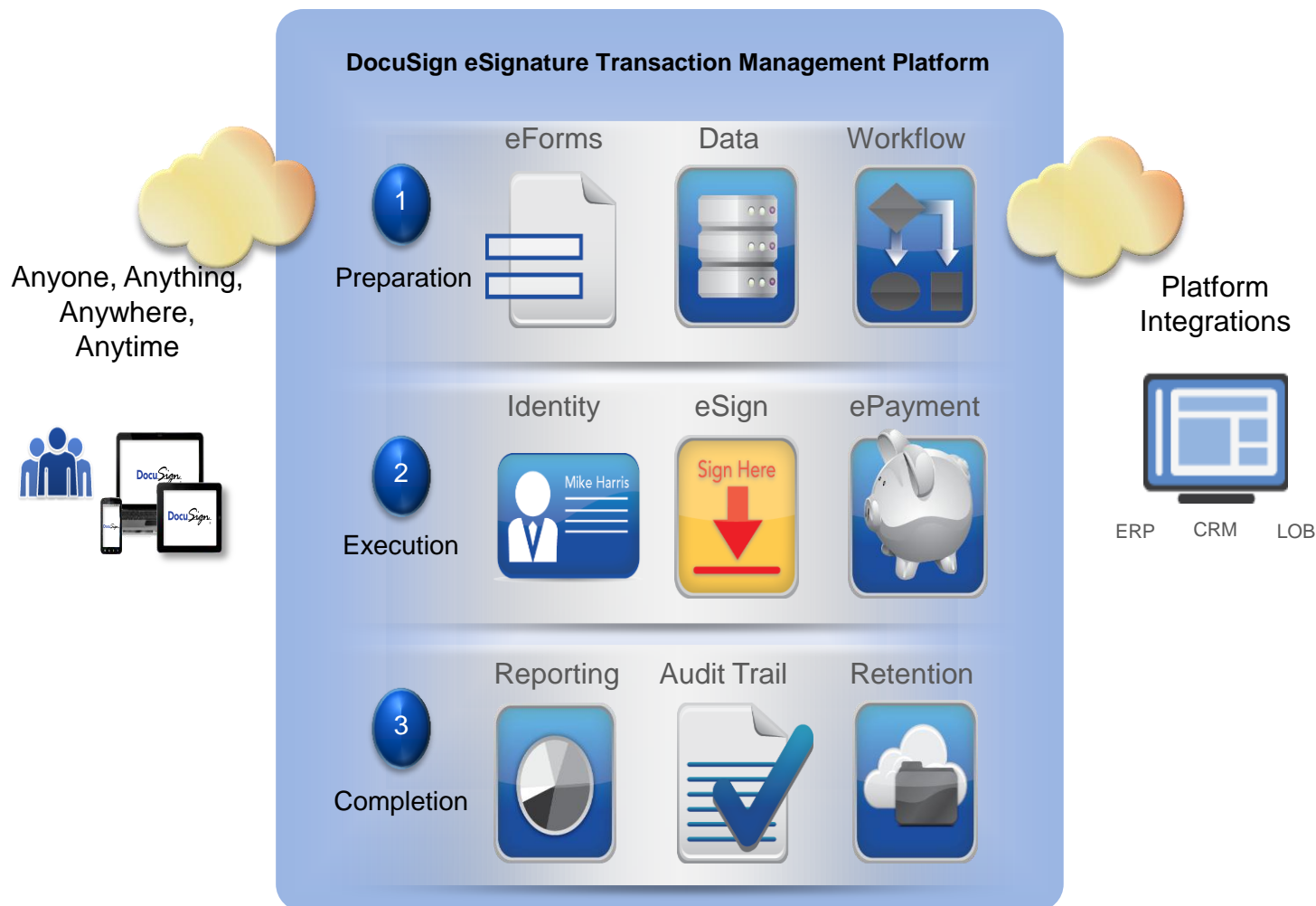
- ☐ “Ability to post notes to approvers and receive notes if declined – nice feature – time reducing in phone calls.”
- ☐ “Being that I am on the road a lot, it’s much easier to submit these electronically.”
- ☐ “From an approver perspective I appreciated the speed with which forms could be submitted, approved/declined and processed regardless of whether or not the traveler was physically in the office.”
- ☐ “The electronic work flow facilitates approval or disapproval since the reviewers and approvers can act upon the process even if off-site.”



# Convenience Contract

- ☐ Awarded to DocuSign, Inc. - August, 2012.
- ☐ Covers Executive Branch Agencies, Universities, DPI, Community Colleges, and Local Governments (municipal and county). Leverages “State” purchasing volume.
- ☐ Can purchase by block of “envelope” transactions (begins at \$0.48), seat license (begins at \$125 annually) or combination depending on your business process.
- ☐ “Envelope” = Unlimited attachments, signers, certified delivery recipients, carbon copy recipients.
- ☐ Includes unlimited storage and hosting of all documents in the cloud or ability to store locally.

# Solution Capabilities





# Highest & Broadest Set of Security Certifications





# Easy to Use

DocuSign

Home

Manage

Send

Dashboards

Levyland  
2964778

To

Craig Approval Levy [craig.approver@gmail.com]; **Signer 1** []; Craig Counter Signer Levy [craig.levy@docusign.com]; Any Signer [orderprocessing@inbox.com];

Message

Please take 30 seconds to complete this DocuSign demonstration

for:

ner 1 []

andard | Custom

ture

nal Signature

nal Initial

r Attachment

ame

any

Signed

ve

ie

Field

c Box

Button

Down

Let's say, we've agreed to terms and we are ready to complete a contract, or perhaps an application. Or perhaps, only a few adjustments or negotiations are still required. It's now time to get a signature, along with a Date/Time stamp of the transaction. In this case, the client's company name is an optional field and not required to allow for signing.

Take special note of the new DocuSign ID card

Company

Client's Company (if required)

Sign Here

Client Signature

Full Name

Client Name (printed)

Date Signed

Docu

Docu

1

2

3

4

Send

Preview

<Go Back

|

Save Draft

|

Discard Changes

☐ Use Advanced Sending

10



# Reporting Dashboard

[Home](#)[Manage](#)[Send](#)[Dashboards](#)

Levyland  
2964778

[Create](#)

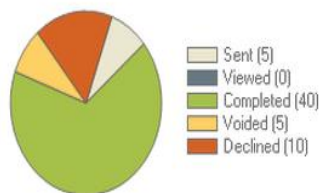
Current Filter: From - 03/13/2012, To - Now

[Actions](#)

## ▼ Dashboards

[Overview](#)[Out for Signature](#)[Completed Envelopes](#)[Envelope Status](#)

### Envelope Status

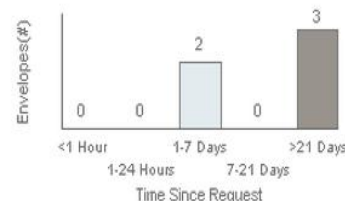


Total Envelopes: 60

[View All Envelopes »](#)

### Out for Signature

Sent Envelopes | [Inbox](#)

[View All Envelopes »](#)

### Completed Envelopes

[View All Envelopes »](#)

### Signature Activities

<b>Sent Envelopes</b>	<b>60</b>
Out for Signature	5
Completed	40
Declined	10
Voided	5
<b>Inbox</b>	<b>1</b>
Out for Signature	0
Completed	1
Declined	0
Voided	0

### Send From Templates

Click a link below to start a new envelope.

- [DocuSign Demo 10.2](#)
- [DocuSign Demo cl](#)
- [DocuSign Demo '11.pdf](#)
- [Disconnected contract.pdf](#)
- [DS Simple Demo](#)

[View All Templates »](#)

### Awaiting my Signature

[View All Envelopes »](#)



# Initial Deployments

- ❑ NCID integration for executive branch agencies.
- ❑ Travel and reimbursement process for state agencies: the automation of the form, travel receipts, workflow process and digital signatures. Approximately 110,000 transactions annually.
- ❑ SBI name check process: The automation of the form, workflow process and digital signatures. Approximately 20,000 transactions annually.



# Next Steps for Digital Signature

- ❑ Update OSC Website with Contract Information
- ❑ Meetings with agencies to determine other processes that would benefit:
  - Department of Public Safety
  - Department of Administration
  - Department of Health and Human Services
  - Community colleges
  - Local government

# Inspections, Licensing and Permitting



- ❑ **Focus on a common type of business process.**
  - Workgroup has created requirements, issued RFP and is currently evaluating the responses.
    - Agencies participating: Department of Environment and Natural Resources, Agriculture, Labor and Department of Transportation.
    - Award planned for October/November.
    - Initial deployments are Elevator Inspections and Sedimentation and Erosion Permit.

# Inspection, Licensing, and Permitting



## ☐ Mobile application for Inspectors = “ROI”

- GIS routing.
- Reduces paper.
- One-time capture of data.
- Ability to manage inspections in the field.
- Synchronize with central office.
- Automated workflow for task assignments.

# Inspection, Licensing and Permitting



## ❑ Citizen Public Services = “ROI”

- Public license search/status inquiry
- User registration and profile maintenance
- Initial license application
- License renewal
- License verification requests
- Application status inquiry
- Complaint submission
- Exam request and scheduling



# Overall Benefits for eForms and Digital Signature



- ☐ Time savings.
- ☐ Accelerated transactions.
- ☐ Reduced errors.
- ☐ Reduced expenses – printing, postage, courier.
- ☐ Increased control.
- ☐ Ease of use.
- ☐ Enhanced security/compliance.
- ☐ More insight or visibility into the process.



# Challenges

- ❑ Original “seed” (appropriation) money to start projects – covers only portion of need.
- ❑ Submitted Expansion Budget Request, which was not approved, this past short session to run and manage the central core systems and onboard agencies for both projects.
- ❑ Resubmit request in the long session for resources and operating expenses. Updated based on solutions chosen.
  - Ability to implement will be delayed due to lack of funding.
  - Loss of momentum due to length of time to onboard.



# Questions?

Office of the State Controller  
Director, e-Commerce Program  
[sharon.hayes@osc.nc.gov](mailto:sharon.hayes@osc.nc.gov)